

INDUSTRIAL OFFICE PRODUCT COUNCIL (IOPC) IN NORTH TEXAS

INDUSTRIAL: *Is industrial now the preferred asset class for investment?*

Industrial real estate has experienced a renaissance since emerging from the great recession. Trends in e-commerce, population shifts, tax law, and last mile distribution have driven demand to an all-time high. With capital flows expected to continue at historic levels, is industrial now the darling for capital investments?

Moderator: Jason Nunley, Vice President Development JacksonShaw

Presenter: Jack Fraker, Vice Chairman, Managing Director | CBRE



JACK FRAKER
Vice Chairman, Managing Director
CBRE

Jack Fraker is a Vice Chairman and Managing Director of CBRE Global Industrial & Logistics, in addition to leading the practice in the United States. He has more than 30 years of real estate experience, specializing in the sale of investment properties for institutional clients, as well as tenant representation (office and industrial) for corporate clients. He has consistently ranked as a top producer nationally in investment sales, representing some of the country's largest corporations, pension fund advisors and REITs. He has leased or sold over 815 million square feet and approximately 6,600 acres of development sites in more than 60 U.S. cities, and in Mexico, Europe and South America.



JASON A. NUNLEY
Vice President – Development
JacksonShaw

Jason A. Nunley has served as a Vice President - Development since shortly after joining Jackson-Shaw in 2007. In this role, Jason is responsible for all aspects of the development cycle from identifying potential development sites, assisting with procuring financing, site layout and design and construction to marketing and leasing. His development experience includes both speculative and build to suit projects for both the private sector and the federal government focusing on projects Texas.

He holds a BS in Construction Management from Oklahoma State University and an MBA from Southern Methodist University.

Jason is active in The Real Estate Council, NAIOP, ICSC, and NTCAR. He currently serves on the board of directors for the Jackson-Shaw Foundation and volunteers with several other private charitable organizations.